

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 04443 100934Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 125223

R 100835Z JUL 75  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 699  
USDOC WASHDC  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 4443

E.O. 11652: NA  
TAGS: BEXP, GW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0021
2. 07/08/75
3. J. PETER BECKER
4. 428 GERMANY
5. I,A,D
- 6A --
- 6B KLAUS RATZEBURG, MARKETING
- 6C SIHI INTERNATIONAL (HALBERG GMBH)
- D-67 LUDWIGSHAFEN
- HALBERGSTRASSE L
7. TEL: 0621-56121
8. --
9. 101, 111, 112
- 9A DIRECT SALE AGENT DISTRIBUTOR
10. 35611 1X - CENTRIFUGAL PUMP SINGLE STAGE-SUCTION,  
CLOSE COUPLED
- 35611 11 - 4" DISCHARGE OUTLET AND UNDER
- 35611 19 - OVER 4" DISCHARGE OUTLET
- 35611 2X - SINGLE STAGE, SINGLE SUCTION, FRAME MOUNTED
- 35611 21 - 6" DISCHARGE OUTLET AND UNDER
- 35611 29 - OVER 6" DISCHARGE OUTLET
- 35611 3X - PROPELLER AND MIXED FLOW

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ALL THESE PROCESS PUMPS MUST CORRESPOND TO U.S.

STANDARDS API 610

LIMITED LIABILITY COMPANY FOUNDED IN 1972. STAFF 1,200; TOTAL ANNUAL SALES APPROX. DM 20 MILLION. MANUFACTURER AND DISTRIBUTOR OF VARIOUS TYPES OF PUMPS, VALVES, FITTINGS. SALES NETWORK THROUGHOUT WEST GERMANY AND WESTERN EUROPE. COMPANY WISHES TO ADD U.S. PUMPS FOR DISTRIBUTION IN THESE AREAS, AND INITIATE SALES IN EAST BLOC. BUSINESS CONNECTION SOUGHT WITH U.S. MANUFACTURER NOT YET REPRESENTED IN EUROPE. NO DEROGATORY INFORMATION ON MANAGEMENT AND FINANCES. BUSINESS PROSPECTS APPEAR TO BE EXCELLENT.SULSER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF04443  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750238-0366  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 72  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 MAR 2003  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
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